

Critical Thinking  
Traps

**ANCHORING** ...putting too much weight on the first piece of information received, the anchor, and then comparing other information to it.

**ASSUMPTION** ...accepting something as fact without proof.

**FRAMING** ...positioning information to get a desired result. Spinning how information is presented.

**INFERENCE** ...drawing conclusions based on premises thought to be true.

**SUNK COST** ...continuing down a flawed path because an investment in time or money has been made.

Emotional Trap

**Being Stupid** ...poor judgment displayed when feelings overtake rational thought.